“Bates, like other national-level liberal arts colleges, does not skew its curriculum to career preparation: Bates students become the best thinkers they can, in courses from Philosophy to Neuroscience, at the same time that they are exploring careers. Bates correctly has made a sustained commitment to a sophisticated Career Services office that students use at very high rates. Career Services is not a senior project at Bates, but a four year project.” **Elaine Tuttle Hansen, President**

“I recently asked a departing summer analyst, a rising senior at a NESCAC school, if she had enjoyed her work in the finance department of our firm. She enthusiastically said that yes she had. I then asked her if her training in economics had helped. She said no it hadn't but that her work in philosophy, her minor, had helped tremendously. The power of a liberal arts education.

During the past year, I have met a number of Bates undergrads. I did this for three reasons: 1. I wanted to know more about the community my daughter was entering; 2. I thought that I had identified an untapped resource for the firm's recruiting efforts; and 3. I simply enjoyed meeting them. The undergrads I've met strike me as exceedingly bright, hardworking, interested in the world, and very focused on what they want in a career. A nice combination of traits.

I don't think the primary purpose of a liberal arts education is to help people get a “good job,” but I do think a school is responsible for helping students identify work that will be meaningful and important to them. To this end, the Bates OCS is to be applauded.” **Jake Weiss, Parent 2009**

Cover, clockwise from top: Alumni faculty for Finance and Consulting Boot Camp, 2006; President Elaine Hansen at Commencement; Men's Basketball
The Office of Career Services understands that a liberal arts education from Bates College is a significant commitment. This brochure was compiled to illustrate how the OCS helps prepare students, alumni, employers, and prospective applicants to achieve their goals and see a return on their investment.

- Career growth does not end with graduation. Over 20% of all counseling appointments are with alumni.

- The OCS conducted over 2067 career-related counseling appointments in the 2005-2006 academic year, not including supplemental telephone and e-mail support.

- Our staff stays current on employment trends, and has produced over 255 workshops, information sessions, and panel presentations.

- We proactively partner with the Bates Networks, alumni, and parents to build relationships that lead to opportunities for Bates students and alumni.

- Our passion is to help students and alumni find their place in the world.

“I met a woman in Waterville last evening whose son will be attending Bates in the Fall. She said that her son agonized over the choice between Bates and Colby, but what sealed his decision to come to Bates was his meeting with Career Services. He was so impressed with the scope and professionalism of the operation, he made up his mind on the spot.”

James W. Hughes, Thomas Sowell Professor of Economics
The Office of Career Services surveyed the graduating class of 2006 prior to commencement and found: (94% return rate)

- 60% Employed (full/part-time)
- 15% Graduate/Professional School (full/part-time)
- 8% Meaningful Experience (volunteer/internship)
- 28% Traveling, Taking Time-off, Undecided
- 14% Still Seeking Employment

Please note: Graduates who selected part-time often selected a secondary option resulting in our data exceeding 100%.

“As the senior year approached and the daunting task of finding a job was before my son, I could sense the expected senior apprehension. Here he was a psychology major with an economics minor and still a passion for music.

In many colleges and career offices, I think they may have encouraged him to search for a job in the area in which he was educated. This was not the case at the OCS. Here, he encountered staff who I can say greatly impacted his life. They saw a young man with a dream and encouraged him to follow that dream. He gained confidence to explore areas of music that would help expand his knowledge base in this field.

With graduation looming my son was still entrenched in the job search. Once again, the OCS reassured him that they would be there to offer assistance even AFTER graduation. They did remain helpful, and shortly after graduation my son found the perfect job!”

Marian Myers, Parent 2006

A list of companies and graduate and professional schools affiliated with the Office of Career Services can be found at www.bates.edu/career.
Career Advisors are alumni willing to be contacted by students and alumni in order to share their opinions, advice, and professional insights in a variety of areas, such as:

- **Job-hunting techniques/advice for their particular industries**
- **Geographic location questions**
- **Analysis of the nature of their job**
- **Demands and rewards of their particular job**
- **Day-to-day responsibilities of their position**
- **Evaluations of their graduate or professional schools**
- **Opinions of growth opportunities in their chosen field**

“Why do I like to help out Bates students? Bates had a good enough sense of humor to let me in and give me a shot so I feel that I owe it to the College and anyone that has graduated to do what I can to help them...and by the way, every time I meet another Batesie, I realize how lucky I was to sneak-in in 1978.” **Fred Criniti 1982**

### STUDENT BUSINESS CARDS

The OCS and Print Services offers student business cards. This service enables Bates students to present themselves professionally. Employers have commented that student business cards were an impressive addition.

**The cost is $5.00 for 50 business cards.** On-campus students can stop by the OCS at 31 Frye Street to pre-pay. Off-campus students should contact Bonnie Trundy at btrundy@bates.edu.

“Bates offers services that I have not seen at any other institution of higher learning (They really put their money where their mouth is). I’m so lucky that I’m a Bates graduate!” **Maureen Goudreau 1976**
ALUMNI e-RECRUITING

We are proud to announce a new job posting and searching database specifically for alumni!

This electronic web-based database will enable the OCS to post opportunities from entry-level through advanced-level jobs for alumni. The search feature will also include positions posted by the Experience.com network.

The Alumni eRecruiting module is a service available through the NEW Bates On-line Community. Alumni can send employer listings to the OCS, or post them directly through this new system.

“The Bates Networks are alumni-driven volunteer organizations who coordinate opportunities for Bates alumni and students to meet and network on a professional level through events and receptions. Events have a range of formats: some may highlight alumni who have been successful in a particular field, such as finance, media, or non-profits; some may bring together alumni that can offer insight into a particular topic, including upcoming elections or applying to business school; others feature alumni who can speak to unique professional trends such as making a career change. All events provide the opportunity for alumni, parents, and friends to expand both their personal and professional network in their part of the country.” David Greaves 1981

For the 2005-2006 recruiting season, (in addition to the off campus opportunities) over 956 opportunities were posted for Bates students and alumni through eRecruiting. Of that number, over 241 were from alumni and parents!

“Recruiting at Bates College assists us in forwarding the goals of our organization and we welcome the opportunity to partner with them as we seek exceptional candidates to meet our staffing needs. Graduates of Bates take initiative, can work effectively as team members and leaders, have learned how to learn, and have experienced and contributed to a multicultural environment. We look forward to recruiting at Bates for many years to come.” Melissa Gerber, NERA Economic Consulting Recruiter
THE OFFICE OF CAREER SERVICES WEB SITE

The Office of Career Services web site was redesigned in 2006! Our goal was to organize our content and resources into easily manageable categories to increase usability.

We also added an **OCS NEWS!** feature in an effort to spotlight new resources, tools and OCS events for students and the Bates College Community and visitors.

The center portion of the web site was reallocated to host upcoming events and links to additional information on the event.

If you have comments or questions on our content or the OCS web functionality, we encourage you to call the OCS at (207) 786-6232 or email us at ocs@bates.edu.
LEGAL STUDIES INFORMATION

Bates applicants have statistically earned higher GPAs and LSAT scores than their peers nationally. Combining high scores with an outstanding Bates education and outside involvements, our students and alumni have been accepted to top law schools including Harvard, Columbia, University of Chicago, New York University, University of California Berkeley, University of Virginia, Duke University, and the University of Michigan.

MEDICAL STUDIES COMMITTEE REPORT TO THE FACULTY 2005

The Chair of the Medical Studies Committee and Office of Career Services had **343 health career-related counseling appointments**, with additional telephone, e-mail and workshops over the 2004-2005 academic year.

<table>
<thead>
<tr>
<th>Entering Programs in Fall 2005</th>
<th>Students/Alumni Applying</th>
<th>Students/Alumni Accepted</th>
</tr>
</thead>
<tbody>
<tr>
<td>Medical &amp; Osteopathic</td>
<td>22</td>
<td>20</td>
</tr>
<tr>
<td>Dental</td>
<td>4</td>
<td>4</td>
</tr>
<tr>
<td>Master of Molecular Bioengineering</td>
<td>1</td>
<td>1</td>
</tr>
<tr>
<td>Nursing</td>
<td>4</td>
<td>4</td>
</tr>
<tr>
<td>Optometry</td>
<td>1</td>
<td>1</td>
</tr>
<tr>
<td>Pharmacy</td>
<td>1</td>
<td>1</td>
</tr>
<tr>
<td>Post Bac/Pre-med</td>
<td>2</td>
<td>2</td>
</tr>
<tr>
<td>Public Health*one is a dual degree</td>
<td>6</td>
<td>6</td>
</tr>
<tr>
<td>Veterinary</td>
<td>4</td>
<td>4</td>
</tr>
<tr>
<td><strong>TOTAL</strong></td>
<td><strong>45</strong></td>
<td><strong>43</strong></td>
</tr>
</tbody>
</table>

**NOTE:** 20 **out of 22 applicants (91%)** were accepted at medical/osteopathic schools, 23 **out of 23 Bates applicants (100%)** were accepted to other graduate schools. Overall, **43 of 44 applicants (98%)** were accepted to graduate programs in the health professions.

“I know from experience that my son received outstanding guidance which enabled him to make the right decisions in building the foundation for his future career. The OCS at Bates is simply the best of the best in offering terrific services for all who seek their counsel.” **David H. Laconi, Parent 2005**
BATES FINANCE & CONSULTING BOOT CAMP

The Finance Boot Camp is a conference-style event that includes general finance and consulting overviews, break out sessions, and relationship building. The event is open to all majors - first years though seniors.

The Office of Career Services, along with 18 alumni representing areas of the finance and consulting industries, presented its first Finance & Consulting Boot Camp in 2005, with 60 students attending this event.

Alumni continually offer to participate to help students gain a better understanding of the industries, as well as in assisting them to gain a competitive edge in the job and internship search. In 2006, over 100 students registered to attend, with 24 alumni in attendance!

“Being back at Bates for the Boot Camp event made me incredibly proud to be part of an institution that has the flexibility and desire to change for the better, thoughtfully learning how to best meet new student needs. Moreover the Boot Camp allowed us, the alumni, to reconnect not only with Bates but also with each other, strengthening and firming the Alumni Network. It was comforting to witness the OCS bringing together the Bates community in a new fashion.”

Christian Rogers 2004

SENIOR JUMP START

This program is designed to give seniors the tools and resources necessary to prepare for job or graduate school search. The OCS brings anywhere from 20 – 40 alumni to campus each year to career areas and offer advice to interested students. In 2006, almost 50% of the senior class attended.

SUMMER ALUMNI & STUDENT INTERN RECEPTIONS

The Boston, DC, and NYC Bates Networks, along with the OCS and the Alumni & Parent Programs offices, hosted 3 city receptions in July 2006. These relationship building events allowed students, parents and alumni in these cities to get to know each other – over 240 people attended!
GRADUATE & PROFESSIONAL SCHOOL FAIR

Colby, Bates and Bowdoin host a Graduate and Professional School Fair. Typically, Over 100 schools register and more than 500 students participate from the three campuses.

For a complete list of the schools:
http://www.bates.edu/Grad-Fair.xml

LIBERAL ARTS RECRUITING CONNECTION

The LARC Boston event combines a day of interviewing & a job fair for students from: Bates, Colby, Connecticut College, Holy Cross, Mt. Holyoke, Smith, Trinity, and Union.

For a complete list of employers:
http://www.bates.edu/opportunity.xml

BATES SCIENCES & NON PROFIT JOB/INTERNSHIP FAIR

The Sciences & Non Profit Job/Internship Fair was created to bring employers, who are looking to hire both summer interns and full time entry level employees, from these industries to Bates.

For a complete list of the employers:
http://www.bates.edu/opportunity.xml

“I went to the OCS as a student to participate in internships and hone my resume. When I started working for Wellesley Information Services (WIS), I found out that my boss graduated from Bates too. One day, WIS’s CEO asked me to recruit some Bates grads. I attended the LARC Boston job fair in the fall of 2005 and WIS ended up hiring two students from Bates. It was easy to get involved in recruiting as an alumni and I've enjoyed participating in OCS events and career days. Our partnership with Bates has really paid off: 6 Batesies now work at WIS!”
Charis Campbell Loveland 2002
BIG APPLE RECRUITING CONSORTIUM

The Big Apple event involves seniors from 9 colleges: Bates, Clark, Colby, Davidson, Hobart & William Smith, Hope, Marist, Mount Holyoke & Washington & Lee.

For a complete list of employers:
http://www2.davidson.edu/studentlife/cs/cs_BARChome.asp

CAREER DISCOVERY INTERNSHIP PROGRAM

Founded in 1978, the CDIP allows Bates students to gain some short-term practical experience within a variety of industries. Students can shadow Bates alumni at their place of employment for up to a week during one of the semester break periods.

“This CDIP was very helpful in opening doors that I didn’t even see or think to open in terms of my possible career choices.” CDIP Intern

LADD SUMMER INTERNSHIPS

The Ladd Internship Program was started in 1978 and funded in part by George E. Ladd, Jr., a benefactor of Bates College. Mr. Ladd was interested in exposing liberal arts students to the working world and helped fund these internships for that purpose.

Sophomores and Juniors are eligible to apply for these endowed internships, and students can earn up to $2500 during their 8-10 week internship. Most Ladd internships are sponsored by Bates alumni.

“This experience has been extremely rewarding in all aspects, especially as a liberal arts student going into the highly competitive business world. I believe that the internship experience may be one of, if not the most integral element of the college experience.” Ladd Intern
STUDENTS AND ALUMNI RECEIVE GRADUATE FELLOWSHIPS.

Kelton McMahon 2005 was awarded the National Science Foundation’s Graduate Research Fellowship to study ecological geochemistry at the Woods Hole Oceanographic Institution as he works toward his Ph.D. in the MIT-WHOI Joint Program in Biological Oceanography.

“Having a committee like the Bates Graduate Fellowship Committee at your disposal makes a tremendous difference” in the quest for support, McMahon says. "These fellowships are extremely competitive and nearly everyone applying has excellent grades, recommendations and so forth.”

Joel Anderson 2005 was awarded a Fulbright Fellowship to enroll in the University of Oslo’s “Norse Viking and Medieval Culture” Master’s program in Norway. The Fulbright U.S. Student Program offers opportunities to conduct career-launching study and research abroad.

Jason Rafferty 2005 received the Jack Kent Cooke to study at Harvard Medical School. Jack Kent Cooke Graduate Program awards approximately 35 scholarships to support up to $50,000, each to college seniors or recent graduates for up to six years.

Amanda Harrow 2006 and Andrew Stowe 2006 were awarded Thomas J. Watson Fellowships.

- **Harrow** will examine the role of governments, indigenous practices, religious communities, and non-governmental organizations in protecting children from familial violence in New Zealand, Peru, Sweden, and Uganda to gain insight into the variety of strategies that can be used to keep children safe.

- **Stowe** will follow the Arctic Tern on its migratory path, a circular route that passes through the North and South Poles and four continents in between to learn more about the species and the effect of environmental policies.

Christopher Laconi 2005, who is attending Harvard’s Kennedy School of Government to pursue a master’s in public policy, was awarded a merit-based Dean’s Fellowship at the Kennedy School — full tuition for two years and a $10,000 stipend for each year.
The Bates Graduate Fellowship and Watson Committee worked with students and alumni as they prepared for several highly competitive graduate fellowships. Many of the prestigious fellowships are by invitation only.

Bates College was invited to recommend and send forth their most qualified applicants. This year, the Churchill Foundation has added Bates College to their list of participating schools.

For more information about available fellowships, students and alumni can review options at: [http://www.bates.edu/career/fellowship/index.html](http://www.bates.edu/career/fellowship/index.html)

“The Office of Career Services was probably the single most important resource I used during my job search. I don’t think I would be where I am now, at an incredible company that I love, without their expert knowledge and guidance.

During my lengthy and uniquely challenging job search, it quickly became clear that the staff is every bit as invested in the job search as I was. I’ve found that everyone at the OCS is not only incredibly knowledgeable, helpful, and experienced, but they are deeply in tune to the emotional ups and downs of the career search. In my personal experience, we spent far more time discussing the anxieties of networking than resume formats or interview questions.

My best career search advice would be this: Start early. Go into the OCS as soon as you can and begin learning the process. Look for interesting jobs and internships, and do your best to forge the important relationships and connections that will shape your career. Reach out to Bates alumni, they always seem surprisingly eager to help, and they love to hear from current Bates students. If you feel discouraged or stressed during the process, speak up. The OCS staff are experts on career search anxiety. Try to enjoy the process, and invest as much time and energy into it as you can afford.” Todd Myers 2006
<table>
<thead>
<tr>
<th>Class of 2006 Employers as Reported May 2006</th>
</tr>
</thead>
<tbody>
<tr>
<td>85 Broads</td>
</tr>
<tr>
<td>Akin Gump</td>
</tr>
<tr>
<td>AmeriCorps</td>
</tr>
<tr>
<td>Ameriprise Financial</td>
</tr>
<tr>
<td>Analysis Group</td>
</tr>
<tr>
<td>athenahealth</td>
</tr>
<tr>
<td>Atomic Music</td>
</tr>
<tr>
<td>Aveda</td>
</tr>
<tr>
<td>Barclays Global Investments</td>
</tr>
<tr>
<td>Bates College</td>
</tr>
<tr>
<td>Berwick Academy</td>
</tr>
<tr>
<td>Beth Israel Deaconess Medical Center</td>
</tr>
<tr>
<td>Biddeford Pool Yacht Club</td>
</tr>
<tr>
<td>Black Sheep Deli and Bakery</td>
</tr>
<tr>
<td>BlackRock</td>
</tr>
<tr>
<td>Boston Museum of Science</td>
</tr>
<tr>
<td>Boy Scouts of America</td>
</tr>
<tr>
<td>Braintree, MA Parks Department</td>
</tr>
<tr>
<td>Brigham and Women’s Hospital</td>
</tr>
<tr>
<td>Brooklyn Center for Urban Environments</td>
</tr>
<tr>
<td>Café Lafayette Dinner Train</td>
</tr>
<tr>
<td>Cambridge Associates</td>
</tr>
<tr>
<td>Cambridge Hospital</td>
</tr>
<tr>
<td>Camp Arcadia</td>
</tr>
<tr>
<td>Camp Treetops</td>
</tr>
<tr>
<td>Carney Sandoe &amp; Associates</td>
</tr>
<tr>
<td>Catherine Ololandrine</td>
</tr>
<tr>
<td>Chafee for Senate ‘06</td>
</tr>
<tr>
<td>Charles River Associates International</td>
</tr>
<tr>
<td>Chilkart Guides, Ltd.</td>
</tr>
<tr>
<td>City of Portland, ME</td>
</tr>
<tr>
<td>City of San Luis Obispo, CA</td>
</tr>
<tr>
<td>Crate and Barrel</td>
</tr>
<tr>
<td>Cushman Amberg Communications</td>
</tr>
<tr>
<td>Dana Hall School</td>
</tr>
<tr>
<td>Dana-Farber Cancer Institute</td>
</tr>
<tr>
<td>Dartmouth College</td>
</tr>
<tr>
<td>Denise Di Tonno</td>
</tr>
<tr>
<td>Dominick and Dominick</td>
</tr>
<tr>
<td>Eastern College Athletic Conference</td>
</tr>
<tr>
<td>Eaton Vance Management</td>
</tr>
<tr>
<td>EF Education</td>
</tr>
<tr>
<td>Eze Castle Software</td>
</tr>
<tr>
<td>Fannie Mae</td>
</tr>
<tr>
<td>Fidelity Investments</td>
</tr>
<tr>
<td>Frontier Science</td>
</tr>
<tr>
<td>Harvard Institute of Global Health</td>
</tr>
<tr>
<td>Health Dialog</td>
</tr>
<tr>
<td>Hebron Academy</td>
</tr>
<tr>
<td>IBM</td>
</tr>
<tr>
<td>Institute for Women’s Policy Research</td>
</tr>
<tr>
<td>Interace of Japan</td>
</tr>
<tr>
<td>Jenner and Block</td>
</tr>
<tr>
<td>JP Morgan</td>
</tr>
<tr>
<td>John G. Early Contractor/Builder</td>
</tr>
<tr>
<td>Kaiser Associates</td>
</tr>
<tr>
<td>LEC Company</td>
</tr>
<tr>
<td>Lee Munder Capital Group</td>
</tr>
<tr>
<td>Lehman Brothers</td>
</tr>
<tr>
<td>Liberty Mutual</td>
</tr>
<tr>
<td>Lots of Gardens</td>
</tr>
<tr>
<td>Maine Medical Center Research Institute</td>
</tr>
<tr>
<td>Maine Women’s Lobby</td>
</tr>
<tr>
<td>Martin Lawrence Gallery</td>
</tr>
<tr>
<td>Massachusetts General Hospital</td>
</tr>
<tr>
<td>McLean Hospital</td>
</tr>
<tr>
<td>Memorial Sloan-Kettering</td>
</tr>
<tr>
<td>Merrowvista Education Center</td>
</tr>
<tr>
<td>Ministry of Foreign Affairs – Paraguay</td>
</tr>
<tr>
<td>Morgan Stanley</td>
</tr>
<tr>
<td>Munich International School</td>
</tr>
<tr>
<td>Nade</td>
</tr>
<tr>
<td>National Institute on Drug Abuse</td>
</tr>
<tr>
<td>NEMO Music Festival</td>
</tr>
<tr>
<td>NERA Economic Consulting</td>
</tr>
<tr>
<td>New Museum</td>
</tr>
<tr>
<td>New York City Teaching Fellows</td>
</tr>
<tr>
<td>Nissan North America</td>
</tr>
<tr>
<td>NSP</td>
</tr>
<tr>
<td>ORA Clinical Research</td>
</tr>
<tr>
<td>Outward Bound</td>
</tr>
<tr>
<td>Overland</td>
</tr>
<tr>
<td>Park School Pool</td>
</tr>
<tr>
<td>Paul and Betsy Myrick</td>
</tr>
<tr>
<td>Pepsi Bottling Group</td>
</tr>
<tr>
<td>Public Interest Research Group</td>
</tr>
</tbody>
</table>
“I visited the OCS for the first time in September of my senior year because I wasn't sure what I wanted to do after graduation. It is very easy to be intimidated by the job-searching process, but the OCS helped ease my nerves with resume and cover letter assistance, mock interviews, and putting me in touch with many alumni who were eager to help. My only regret is that I visited the office for the first time so late in my Bates career.” **Chris Palsho 2006**
CAREER DISCOVERY INTERNSHIP PROGRAM SPONSORS - 2006

Analysis Group
Bank of America
Center for Medicare Management
Clyde Brown School

Credit Suisse
Family Medical Practice
Farnsworth Law Office

LADD SUMMER INTERNSHIP

AH HAA School for the Arts
Environmental Protection Agency
Hannaford Brothers
Institute for Higher Education Policy
Lee Munder Capital Group
Memorial Sloan Kettering Cancer Ctr

Octagon
Open The Door
Promethean Asset Management
RBC Capital Markets, MA
RBC Capital Markets, CA
Westfield Capital Management

OPPORTUNITIES 2005-2006

10x Media
85 Broads
A.G. Edwards & Sons
ABC News
Abercrombie & Fitch
ABT Associates
Acadia Bike and Coastal Kayaking Tours
Acadia National Park
ACCIION International
Adirondack Review
Admission Possible
AET Solutions
Alford Lake Camp
American Bar Association
American International Group
America’s Growth Capital
AmeriCorps
Ameriprise Financial
Amica Mutual Insurance
Amity Corporation
Analysis Group
Andover Companies
Anglo Irish Bank
Apartment Rental Experts
Apogee Adventures

Appalachian Mountain Club
AR International
Argosy Publishing
Arnold Worldwide
ArQule
Asian Art Museum
ASK Now
athenahealth
Atlantic Council of the United States
Auerbach Associates
Aveda Global Communications
Aveeva
Babel Language Center
Babson Business Edge
BancWare
Barclays Capital
Bates College
Beacon Group
Bearing Point
Bel-Red Heating & AC
Beneficial
Berwick Academy
Beth Israel Deaconess Medical Center
Blackbaud
Bloomberg
Blue Dog Brand Works
Blue Ledge Farm
BNP Media
Bonneville Radio - Washington Post Radio
Booz Allen Hamilton
Boston Biomedical Consultants
Boston Cannons
Boston Globe
Boston Medical Center
Boston Open MRI
BU Alzheimer's Disease Center
Boston University School of Law
Boston University School of Medicine
Boston University Tanglewood Institute
Boys' Club of New York
Brann & Isaacson
Brattle Group
Brookeside Group
Brookwood School
Brown University
Bryant University
Cambridge Associates
Cambridge Computer
Camden National Bank
Camp Courageous
Camp Eureka
Camp Mah-Kee-Nac
Camp Takajo & Tripp Lake
Camp Triumph
Camp Waziyatah
Campaign to Save the Environment
Capital Empire Management
CapitalOne
Cardigan Mountain School
Carleton College
Carney Sandoe & Associates
Carus Publishing
Casco Development
Center for Medical Knowledge
Central Maine Heart and Vascular Institute
Central Maine Power Company
Centre International de Formation Euro.
Charles G. Koch Charitable Foundation
Chatham Partners
Chevron Texaco
Children's National Medical Center
China Teaching Network
Choice Program Shiver Center
Choices Program at Brown University
CIEE
Cisco Systems
Clean Air-Cool Planet
Clinton Housing Development Co.
Clover Patch Camp
Coalition for an Independent America
Cole Haan
Colgate University
College of the Atlantic
College Visions
CollegeJobBoard.com
Collegiate Entrepreneurs
Columbia Publishing Course
Commerce One Financial
Commonwealth of Massachusetts
Commonwealth Sciences
Communities for Children and Youth
Community Newspaper Company
Compete
Composite Laminate Specialties
Conservancy of Southwest Florida
Consumers for Affordable Health Care
Context Analytics
Cornerstone Marketing
Cornerstone Research
Coro New York Leadership Center
Corporate Executive Board
Corwin House
Cosi
Council of State Governments
Cowan Financial Group
CRA International
CRA RogersCasey
Credit Suisse
CSN Stores
Cubist Pharmaceuticals
Cumberland Soil & Water Conservation
Daiichi Sankyo
Damariscotta River Association
Dana-Farber Cancer Institute
Dancing Deer Baking Company
Dare Mighty Things
Dartmouth College
David E. Hunt, Esq.
DCA
Decidia
Delaware Valley Friends School
Deltathree
Denise Schmidt Quilts
Denver Publishing Institute
Dirigo Alliance - ME Citizen Leadership
Dirigo Place / NFI North
Dish Network Affiliates
Down East Magazine
Dresdner Kleinwort Wasserstein
DTA Center for Learning and Growing
Eaton Vance Management
Economists Incorporated
Education Group
Educational Resources Group
Edward Jones
Edwards and Kelcey
EF Education
eFulgent
eiqnetworks
Elmira College
EMC Corporation
Emergency Film Group
Energy East Management Corporation
English Canada
Enterasys Networks
Enterprise Rent a Car
EPA - Environmental Protection Agency
Episcopal Academy
Eureka Enrichment & Learning Center
Evergreen Investments
Executive Advertising
Experience.com
Experiment in International Living
Eze Castle Software
Family Planning Association of Maine
Fannie Mae
Federal Reserve Bank of Boston
Federal Reserve Bank of New York
FH International
Fidelity Investments
Fifth Avenue Committee
Fine Arts Work Center
First Investors Corporation
Fishing Vessel Tenacious
Foothill Horizons Outdoor School
Footprints Recruiting
Forester Capital
Forrester Research
ForstmannLeff
Foundation Academy Charter School
Fox Interactive Media
Framingham Heart Study
Franklin Memorial Hospital
Friends of the Cobbossee Watershed
Friendship Ventures
FTN Midwest Securities
Fulbright Academy of Science & Technology
Fund for Public Interest Research
GCI Group
GE Consumer & Industrial
GE Corporate Treasury
GE Free Maine
Genocide Intervention Network
Georges River Land Trust
Glen Helen Ecology Institute
Global Education Corporation
Glover Park Group
Goldman, Sachs & Co.
Good & Cormier
Goodwill of Greater Washington
Gordon Brothers Group
Green Corps
Greenpeace
Greenwich Associates
Greenwich Country Day School
Grinnell College
Grove Street Advisors
GSS America
Guidester
Hannaford Brothers
Hannibal Regional Hospital
Hardy Girls Healthy Women
Harper Collins Publishers
Hartmann Luggage
Harvard Graduate School of Education
Harvard Medical School
Harvard School of Public Health
Harvard University
Harvey & Frank
HD Dimension Corp
Hearst-Argyle Television
Hebron Academy
Henry Holt and Company
HMSHost
Hole in the Wall Gang Camp
Horizon House
Horst Frisch
HSBC
Hubbard One
Hyde School
IAG
IAPPZ
IBM Business Consulting Services
i-Deal LLC
Ikon Office Solutions
Indian Mountain School
Industrial Economics, Incorporated
Inner-City Teaching Corps
Institute for Community Inclusion
Insurance Archaeology Group
IntelliCare
Interlock Media
Investors Bank & Trust
Investors' Circle
Island Institute
ITC-International
ITNAmerica
Ivymount Autism Program
Jackson Laboratory
JET Program
JetBlue
JobsInME.com
John Hancock-Boston Partners
John Wiley & Sons
Johns Hopkins - Ctr for Talented Youth
Johns Hopkins University
Joslin Diabetes Center
Jostens Printing & Publishing
JP Morgan
JSB Partners
Justice Resource Institute
Kaiser Associates
Kaplan Test Preparation
Kellogg Group
Ken Mont & Ken Wood Camps
Kents Hill School
Kieve Wavus Education
Kieve’s Leadership Decisions Institute
KNF&T Staffing Resources
Knowledge Source
Konica Minolta Business Solutions
Kraft Foods
Krim Consulting
L.L. Bean
Labsphere
Lake Partners
LanguageCorps
Laramie River Ranch
Law & Economics Consulting Group
Lehman Brothers
Leylana Jewelers
Liberty Mutual Group
Libra Future Fund
Lime Group
Longbridge Pacific
Louise Rosen
Lowell Whiteman School
Lucent Technologies
Lynx
Maax
Magic Hat Brewing Company
Maine Center for Public Health
Maine Civil Liberties Union
Maine Community Foundation
Maine Conservation Corps
Maine Conservation Corps
Maine Migrant Health Program
Maine Office of Child & Family Services
Maine People’s Alliance
Maine Public Broadcasting Network
Maine State Aquarium
Maine Youth Action Network
Maine-Ghana Youth Network
Management Sciences for Health
Manas Infotech
Manpower
Marine Biological Laboratory
Marine Environmental Research Institute
Marine Parts Express
Mass Connections
MA Breast Cancer Coalition/Silent Spring Inst
Massachusetts General Hospital
Massachusetts State House
Mathematica Policy Research
May Institute
MBI
McKinsey & Company
McLaughlin Foundation
McLaughlin Garden
McLean Hospital
McMaster-Carr Supply Company
Media Planning Group
MEDITECH
Memorial Sloan Kettering Cancer Center
Mercer Management Consulting
MetLife Group
Microsoft
Milcord
Million Minds
Minnesota Conservation Corps
Mintz Levin Cohn Ferris Glovsky & Popeo
Monitor Group
Monument Valley Partners
Moody's Investors Service
Morgan Stanley
MSEA/SEIU Local 1989
Nassau Broadcasting
National Center of PTSD
National Consumer Law Center
National Journal
National Mental Health Association
National Theatre Workshop of Handicapped
National Vendor Management Services
National Yiddish Book Center
Native American Women's Health Ed. Res. Ctr
Nature Conservancy
NBCSports.com
NERA Economic Consulting
New England Center for Children
New England Public Policy Center
New Village School
New York Academy of Medicine
New York City Film Production Company
New York University School of Medicine
Next Jump
Nissan North America
North Reading Youth Services Support Assoc.
NorthBay Adventure Camp
NorthBridge Group
Northwestern Mutual Financial Network
NWU - Center for Talent Development
Nova Group
NOVARTIS
NY Parks, Recreation /Historic Preservation
Objectsoft Group
Office of Senator Susan Fargo
ORA Clinical Research and Development*
Orvis
Outward Bound Discovery
Overland
Palladium Group
Partners HealthCare/Brigham & Women’s Hosp
Patria Company
Patuxent Research Refuge
Peace Corps
<table>
<thead>
<tr>
<th>Opportunities 2005-2006 Continued</th>
</tr>
</thead>
<tbody>
<tr>
<td>Peerless Insurance/Liberty Mutual</td>
</tr>
<tr>
<td>Pegasystems</td>
</tr>
<tr>
<td>Pemberton &amp; Associates</td>
</tr>
<tr>
<td>People Recruit</td>
</tr>
<tr>
<td>Pereira Marketing Group</td>
</tr>
<tr>
<td>Performer Publications</td>
</tr>
<tr>
<td>PETsMART</td>
</tr>
<tr>
<td>Philadelphia Insurance Companies</td>
</tr>
<tr>
<td>Phillips Academy</td>
</tr>
<tr>
<td>Phoenix Marketing International</td>
</tr>
<tr>
<td>Phoenix Media Communications Group</td>
</tr>
<tr>
<td>Pierce Atwood</td>
</tr>
<tr>
<td>Pine Tree Composition</td>
</tr>
<tr>
<td>Pineland Farms</td>
</tr>
<tr>
<td>Pinetum Partners</td>
</tr>
<tr>
<td>Pittsburgh Tissue Engineering Initiative</td>
</tr>
<tr>
<td>Plum TV</td>
</tr>
<tr>
<td>Preble Street Teen Center</td>
</tr>
<tr>
<td>Pre-Paid Legal Services &amp; Identity Theft</td>
</tr>
<tr>
<td>Preti Flaherty Beliveau Pachios &amp; Haley</td>
</tr>
<tr>
<td>Primary Source</td>
</tr>
<tr>
<td>Princeton Review</td>
</tr>
<tr>
<td>Project Vote Smart</td>
</tr>
<tr>
<td>PTG Capital</td>
</tr>
<tr>
<td>Putney Student Travel</td>
</tr>
<tr>
<td>Pyramid Research</td>
</tr>
<tr>
<td>Quadriga Art</td>
</tr>
<tr>
<td>Quinn Emanuel Urquart Oliver &amp; Hodges</td>
</tr>
<tr>
<td>Raging Knowledge Educational Services</td>
</tr>
<tr>
<td>Random House</td>
</tr>
<tr>
<td>Rankings Service</td>
</tr>
<tr>
<td>Raven Technology</td>
</tr>
<tr>
<td>Readak Educational Services</td>
</tr>
<tr>
<td>Reliv International</td>
</tr>
<tr>
<td>Representative Denise Provost</td>
</tr>
<tr>
<td>RESOLVE</td>
</tr>
<tr>
<td>Resource Plus</td>
</tr>
<tr>
<td>RINET Company</td>
</tr>
<tr>
<td>RiverVision Press</td>
</tr>
<tr>
<td>Rockefeller University</td>
</tr>
<tr>
<td>Rockland Congregational Church</td>
</tr>
<tr>
<td>Routolo Associates</td>
</tr>
<tr>
<td>RPH Staffing</td>
</tr>
<tr>
<td>OPPORTUNITIES 2005-2006 CONTINUED</td>
</tr>
<tr>
<td>-----------------------------------</td>
</tr>
<tr>
<td>Student Conservation Association</td>
</tr>
<tr>
<td>Students Partnerships Worldwide</td>
</tr>
<tr>
<td>StudySmart</td>
</tr>
<tr>
<td>Summer Academy at Cape Town</td>
</tr>
<tr>
<td>Summerbridge Manchester</td>
</tr>
<tr>
<td>Summit Partners</td>
</tr>
<tr>
<td>Sun Life Financial</td>
</tr>
<tr>
<td>Supship</td>
</tr>
<tr>
<td>Surefoot</td>
</tr>
<tr>
<td>Swango Farms</td>
</tr>
<tr>
<td>T Rowe Price</td>
</tr>
<tr>
<td>Taft School</td>
</tr>
<tr>
<td>Target</td>
</tr>
<tr>
<td>Taunton Public Schools</td>
</tr>
<tr>
<td>TD Banknorth</td>
</tr>
<tr>
<td>Teach Abroad</td>
</tr>
<tr>
<td>Teach For America</td>
</tr>
<tr>
<td>Technology Business Research</td>
</tr>
<tr>
<td>TellitVision</td>
</tr>
<tr>
<td>Tentmakers</td>
</tr>
<tr>
<td>Teton Science Schools</td>
</tr>
<tr>
<td>The Teaching Institute</td>
</tr>
<tr>
<td>THE U</td>
</tr>
<tr>
<td>Thompson Island Outward Bound</td>
</tr>
<tr>
<td>Till</td>
</tr>
<tr>
<td>Town Administrator: Boxborough, MA</td>
</tr>
<tr>
<td>Training &amp; Development Corporation</td>
</tr>
<tr>
<td>Travelers Worldwide</td>
</tr>
<tr>
<td>Travelzoo</td>
</tr>
<tr>
<td>Trees for Tomorrow</td>
</tr>
<tr>
<td>Trinity Catholic High School</td>
</tr>
<tr>
<td>Triton Info Tech</td>
</tr>
<tr>
<td>Triumvirate Environmental</td>
</tr>
<tr>
<td>Tuck Business Bridge Program</td>
</tr>
<tr>
<td>Tuck School - Business Bridge Program</td>
</tr>
<tr>
<td>Tufts University</td>
</tr>
<tr>
<td>Turner Broadcasting System</td>
</tr>
<tr>
<td>Unilever Arabia</td>
</tr>
<tr>
<td>Union of Concerned Scientists</td>
</tr>
<tr>
<td>Uniprise</td>
</tr>
<tr>
<td>United Planet</td>
</tr>
<tr>
<td>United States Border Patrol</td>
</tr>
<tr>
<td></td>
</tr>
</tbody>
</table>
OPPORTUNITIES 2005-2006 CONTINUED

Wiseway Exchange Services  
WLBZ Bangor  
Wolfe’s Neck Farm Foundation  
Worth Mountain Capital Partners  

WYZANT  
YAI/Nat. Inst. for People with Disabilities  
Zurich Financial Services  

To download a copy of this document, please visit the OCS web site at: http://www.bates.edu/OCS-Contacts.xml

© Copyright, Office of Career Services 2007
## OCS STAFF

<table>
<thead>
<tr>
<th>Name</th>
<th>Position</th>
<th>Email</th>
</tr>
</thead>
<tbody>
<tr>
<td>Mariah Bumps</td>
<td>Assistant Director</td>
<td><a href="mailto:mbumps@bates.edu">mbumps@bates.edu</a></td>
</tr>
<tr>
<td>Sue Cook</td>
<td>Project Administrator</td>
<td><a href="mailto:scook@bates.edu">scook@bates.edu</a></td>
</tr>
<tr>
<td>Jon Furbush</td>
<td>Receptionist</td>
<td><a href="mailto:jfurbush@bates.edu">jfurbush@bates.edu</a></td>
</tr>
<tr>
<td>Jill Helmcamp</td>
<td>Assistant Director</td>
<td><a href="mailto:jhelmkam@bates.edu">jhelmkam@bates.edu</a></td>
</tr>
<tr>
<td>Sarah Jones</td>
<td>Assistant Director</td>
<td><a href="mailto:sjones@bates.edu">sjones@bates.edu</a></td>
</tr>
<tr>
<td>John Kappes</td>
<td>Assistant Director</td>
<td><a href="mailto:jkappes@bates.edu">jkappes@bates.edu</a></td>
</tr>
<tr>
<td>A. Charles Kovacs</td>
<td>Director</td>
<td><a href="mailto:ckovacs@bates.edu">ckovacs@bates.edu</a></td>
</tr>
<tr>
<td>Irene Pergamo</td>
<td>IT Coordinator</td>
<td><a href="mailto:ipergamo@bates.edu">ipergamo@bates.edu</a></td>
</tr>
<tr>
<td>Bonnie Trundy</td>
<td>Office Manager</td>
<td><a href="mailto:btrundy@bates.edu">btrundy@bates.edu</a></td>
</tr>
<tr>
<td>Eileen Wisnewski</td>
<td>Associate Director</td>
<td><a href="mailto:ewisnews@bates.edu">ewisnews@bates.edu</a></td>
</tr>
<tr>
<td>Michael Wisnewski</td>
<td>Associate Director</td>
<td><a href="mailto:mwisnews@bates.edu">mwisnews@bates.edu</a></td>
</tr>
</tbody>
</table>

### Special thanks to

Laurie Henderson, Irene Pergamo, Eileen Wisnewski, Bonnie Trundy, and Tammy Caron for providing, editing, and formatting this publication.