



# Bates College Office of Career Services



Opportunities · Connections · Success  
*[www.bates.edu/career](http://www.bates.edu/career)*

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“Bates, like other national-level liberal arts colleges, does not skew its curriculum to career preparation: Bates students become the best thinkers they can, in courses from Philosophy to Neuroscience, at the same time that they are exploring careers. Bates correctly has made a sustained commitment to a sophisticated Career Services office that students use at very high rates. Career Services is not a senior project at Bates, but a four year project.” **Elaine Tuttle Hansen, President**

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“I recently asked a departing summer analyst, a rising senior at a NESCAC school, if she had enjoyed her work in the finance department of our firm. She enthusiastically said that yes she had. I then asked her if her training in economics had helped. She said no it hadn't but that her work in philosophy, her minor, had helped tremendously. The power of a liberal arts education.

During the past year, I have met a number of Bates undergrads. I did this for three reasons: 1. I wanted to know more about the community my daughter was entering; 2. I thought that I had identified an untapped resource for the firm's recruiting efforts; and 3. I simply enjoyed meeting them. The undergrads I've met strike me as exceedingly bright, hardworking, interested in the world, and very focused on what they want in a career. A nice combination of traits.

I don't think the primary purpose of a liberal arts education is to help people get a “good job,” but I do think a school is responsible for helping students identify work that will be meaningful and important to them. To this end, the Bates OCS is to be applauded.”  
**Jake Weiss, Parent 2009**

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Cover, clockwise from top: Alumni faculty for Finance and Consulting Boot Camp, 2006; President Elaine Hansen at Commencement; Men's Basketball

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The Office of Career Services understands that a liberal arts education from Bates College is a significant commitment. This brochure was compiled to illustrate how the OCS helps prepare students, alumni, employers, and prospective applicants to achieve their goals and see a return on their investment.

- **Career growth does not end with graduation. Over 20% of all counseling appointments are with alumni.**
- **The OCS conducted over 2067 career-related counseling appointments in the 2005-2006 academic year, not including supplemental telephone and e-mail support.**
- **Our staff stays current on employment trends, and has produced over 255 workshops, information sessions, and panel presentations.**
- **We proactively partner with the Bates Networks, alumni, and parents to build relationships that lead to opportunities for Bates students and alumni.**
- **Our passion is to help students and alumni find their place in the world.**

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“I met a woman in Waterville last evening whose son will be attending Bates in the Fall. She said that her son agonized over the choice between Bates and Colby, but what sealed his decision to come to Bates was his meeting with Career Services. He was so impressed with the scope and professionalism of the operation, he made up his mind on the spot.”

**James W. Hughes, Thomas Sowell Professor of Economics**

The Office of Career Services surveyed the graduating class of 2006 prior to commencement and found: **(94% return rate)**

- **60% Employed (full/part-time)**
- **15% Graduate/Professional School (full/part-time)**
- **8% Meaningful Experience (volunteer/internship)**
- **28% Traveling, Taking Time-off, Undecided**
- **14% Still Seeking Employment**

**Please note:** Graduates who selected part-time often selected a secondary option resulting in our data exceeding 100%.

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“As the senior year approached and the daunting task of finding a job was before my son, I could sense the expected senior apprehension. Here he was a psychology major with an economics minor and still a passion for music.

In many colleges and career offices, I think they may have encouraged him to search for a job in the area in which he was educated. This was not the case at the OCS. Here, he encountered staff who I can say greatly impacted his life. They saw a young man with a dream and encouraged him to follow that dream. He gained confidence to explore areas of music that would help expand his knowledge base in this field.

With graduation looming my son was still entrenched in the job search. Once again, the OCS reassured him that they would be there to offer assistance even AFTER graduation. They did remain helpful, and shortly after graduation my son found the perfect job!”  
**Marian Myers, Parent 2006**

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**A list of companies and graduate and professional schools affiliated with the Office of Career Services can be found at [www.bates.edu/career](http://www.bates.edu/career).**

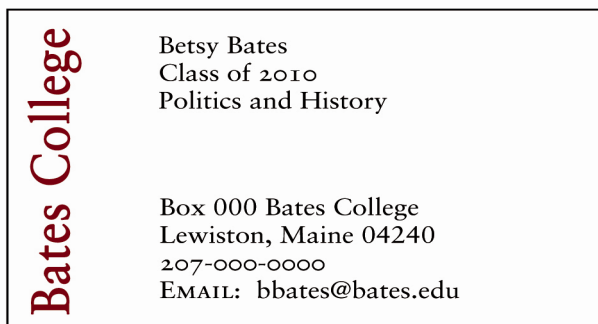
## OVER 3400 BATES ALUMNI HAVE REGISTERED AS CAREER ADVISORS

Career Advisors are alumni willing to be contacted by students and alumni in order to share their opinions, advice, and professional insights in a variety of areas, such as:

- Job-hunting techniques/advice for their particular industries
- Geographic location questions
- Analysis of the nature of their job
- Demands and rewards of their particular job
- Day-to-day responsibilities of their position
- Evaluations of their graduate or professional schools
- Opinions of growth opportunities in their chosen field

“Why do I like to help out Bates students? Bates had a good enough sense of humor to let me in and give me a shot so I feel that I owe it to the College and anyone that has graduated to do what I can to help them...and by the way, every time I meet another Batesie, I realize how lucky I was to sneak-in in 1978.” **Fred Criniti 1982**

## STUDENT BUSINESS CARDS



The OCS and Print Services offers student business cards. This service enables Bates students to present themselves professionally. Employers have commented that student business cards were an impressive addition.

**The cost is \$5.00 for 50 business cards.** On-campus students can stop by the OCS at 31 Frye Street to pre-pay. Off-campus students should contact Bonnie Trundy at **btrundy@bates.edu**.

“Bates offers services that I have not seen at any other institution of higher learning (They really put their money where their mouth is). I’m so lucky that I’m a Bates graduate!” **Maureen Goudreau 1976**

## ALUMNI e-RECRUITING

We are proud to announce a new job posting and searching database specifically for alumni!

This electronic web-based database will enable the OCS to post opportunities from entry-level through advanced-level jobs for alumni. The search feature will also include positions posted by the Experience.com network.

The Alumni eRecruiting module is a service available through the *NEW Bates On-line Community*. Alumni can send employer listings to the OCS, or post them directly through this new system.

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“The Bates Networks are alumni-driven volunteer organizations who coordinate opportunities for Bates alumni and students to meet and network on a professional level through events and receptions. Events have a range of formats: some may highlight alumni who have been successful in a particular field, such as finance, media, or non-profits; some may bring together alumni that can offer insight into a particular topic, including upcoming elections or applying to business school; others feature alumni who can speak to unique professional trends such as making a career change. All events provide the opportunity for alumni, parents, and friends to expand both their personal and professional network in their part of the country.” **David Greaves 1981**

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For the 2005-2006 recruiting season, (in addition to the off campus opportunities) **over 956 opportunities** were posted for Bates students and alumni through eRecruiting. Of that number, **over 241 were from alumni and parents!**

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“Recruiting at Bates College assists us in forwarding the goals of our organization and we welcome the opportunity to partner with them as we seek exceptional candidates to meet our staffing needs. Graduates of Bates take initiative, can work effectively as team members and leaders, have learned how to learn, and have experienced and contributed to a multicultural environment. We look forward to recruiting at Bates for many years to come.”  
**Melissa Gerber, NERA Economic Consulting Recruiter**

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## THE OFFICE OF CAREER SERVICES WEB SITE

The Office of Career Services web site was redesigned in 2006! Our goal was to organize our content and resources into easily manageable categories to increase usability.

We also added an **OCS NEWS!** feature in an effort to spotlight new resources, tools and OCS events for students and the Bates College Community and visitors.

**Bates OFFICE OF CAREER SERVICES**

**Calendar of Events!**

Medical Studies Registration forms were due on December 1, 2006  
**Next Important Deadline: Friday, January 26, 2007**

Please turn in your **Personal Statement, Unofficial Transcript, and Medical Studies Committee reference form** by **Friday, January 26, 2007**. NOTE: 3+ letters of recommendation are due on **Friday, February 9, 2007**. If you have any questions on this process, please call the OCS at (207) 786-6233.

**Big Apple Recruiting Consortium**  
**Friday, February 23, 2007**

The Big Apple event involves seniors from 9 colleges: Bates, Clark, Colby, Davidson, Hobart & William Smith, Hope, Marist, Mount Holyoke & Washington & Lee. Location: American Management Association NYC. **Application Deadline: Monday, January 14, 2007**. Please email Eileen for questions/resume review.

**LADD Internship Program**  
**Friday, March 2, 2007**

Student resumes, cover letters and additional information due to the Office of Career Services by midnight. Please submit all material through eRecruiting.

**OCS NEWS!**

What is the Bates Online Community?

OCS on-line job search resources.

New Online Resource for Traveling Abroad!

Check out the Maine College Career Consortium website

The Hele in the Wall Gang summer job information session is February 1, 2007.

Career Discovery Internship Program Round two deadline date will be posted soon.

UMaine Career Fair Memorial Oym Fieldhouse, Wednesday, January 31, 2007 from 10:00am - 3:00pm

Archive

Bates Office of Career Services, 31 Frye Street, Lewiston, ME 04240  
Tel: 207.786.6232 Fax: 207.786.6126 mailto: ocs@bates.edu

The center portion of the web site was reallocated to host upcoming events and links to additional information on the event.

If you have comments or questions on our content or the OCS web functionality, we encourage you to call the OCS at (207) 786-6232 or email us at **ocs@bates.edu**.

## LEGAL STUDIES INFORMATION

Bates applicants have statistically earned higher GPAs and LSAT scores than their peers nationally. Combining high scores with an outstanding Bates education and outside involvements, our students and alumni have been accepted to top law schools including Harvard, Columbia, University of Chicago, New York University, University of California Berkeley, University of Virginia, Duke University, and the University of Michigan.

## MEDICAL STUDIES COMMITTEE REPORT TO THE FACULTY 2005

The Chair of the Medical Studies Committee and Office of Career Services had **343 health career-related counseling appointments**, with additional telephone, e-mail and workshops over the 2004-2005 academic year.

Entering Programs in Fall 2005	Students/Alumni Applying	Students/Alumni Accepted
Medical & Osteopathic	22	20
Dental	4	4
Master of Molecular Bioengineering	1	1
Nursing	4	4
Optometry	1	1
Pharmacy	1	1
Post Bac/Pre-med	2	2
Public Health*one is a dual degree	6	6
Veterinary	4	4
<b>TOTAL</b>	<b>45</b>	<b>43</b>

**NOTE: 20 out of 22 applicants (91%)** were accepted at medical/osteopathic schools, **23 out of 23** Bates applicants (100%) were accepted to other graduate schools. Overall, **43 of 44 applicants (98%)** were accepted to graduate programs in the health professions.

“I know from experience that my son received outstanding guidance which enabled him to make the right decisions in building the foundation for his future career. The OCS at Bates is simply the best of the best in offering terrific services for all who seek their counsel.” **David H. Laconi, Parent 2005**



## BATES FINANCE & CONSULTING BOOT CAMP

The Finance Boot Camp is a conference-style event that includes general finance and consulting overviews, break out sessions, and relationship building. The event is open to all majors - first years through seniors.

The Office of Career Services, along with 18 alumni representing areas of the finance and consulting industries, presented its first Finance & Consulting Boot Camp in 2005, with **60 students attending this event.**

Alumni continually offer to participate to help students gain a better understanding of the industries, as well as in assisting them to gain a competitive edge in the job and internship search. In 2006, **over 100 students registered to attend, with 24 alumni in attendance!**

“Being back at Bates for the Boot Camp event made me incredibly proud to be part of an institution that has the flexibility and desire to change for the better, thoughtfully learning how to best meet new student needs. Moreover the Boot Camp allowed us, the alumni, to reconnect not only with Bates but also with each other, strengthening and firming the Alumni Network. It was comforting to witness the OCS bringing together the Bates community in a new fashion.”

**Christian Rogers 2004**

## SENIOR JUMP START

This program is designed to give seniors the tools and resources necessary to prepare for job or graduate school search. The OCS brings anywhere from **20 – 40 alumni** to campus each year to career areas and offer advice to interested students. **In 2006, almost 50% of the senior class attended.**

## SUMMER ALUMNI & STUDENT INTERN RECEPTIONS

The Boston, DC, and NYC Bates Networks, along with the OCS and the Alumni & Parent Programs offices, hosted 3 city receptions in July 2006. These relationship building events allowed students, parents and alumni in these cities to get to know each other – **over 240 people attended!**

## GRADUATE & PROFESSIONAL SCHOOL FAIR

Colby, Bates and Bowdoin host a Graduate and Professional School Fair. Typically, Over 100 schools register and more than 500 students participate from the three campuses.

For a complete list of the schools:

*<http://www.bates.edu/Grad-Fair.xml>*

## LIBERAL ARTS RECRUITING CONNECTION

The LARC Boston event combines a day of interviewing & a job fair for students from: Bates, Colby, Connecticut College, Holy Cross, Mt. Holyoke, Smith, Trinity, and Union.

For a complete list of employers:

*<http://www.bates.edu/opportunity.xml>*

## BATES SCIENCES & NON PROFIT JOB/INTERNSHIP FAIR

The Sciences & Non Profit Job/Internship Fair was created to bring employers, who are looking to hire both summer interns and full time entry level employees, from these industries to Bates.

For a complete list of the employers:

*<http://www.bates.edu/opportunity.xml>*

“I went to the OCS as a student to participate in internships and hone my resume. When I started working for Wellesley Information Services (WIS), I found out that my boss graduated from Bates too. One day, WIS's CEO asked me to recruit some Bates grads. I attended the LARC Boston job fair in the fall of 2005 and WIS ended up hiring two students from Bates. It was easy to get involved in recruiting as an alumni and I've enjoyed participating in OCS events and career days. Our partnership with Bates has really paid off: 6 Batesies now work at WIS!”

**Charis Campbell Loveland 2002**

## BIG APPLE RECRUITING CONSORTIUM

The Big Apple event involves seniors from 9 colleges: Bates, Clark, Colby, Davidson, Hobart & William Smith, Hope, Marist, Mount Holyoke & Washington & Lee.

For a complete list of employers:

*[http://www2.davidson.edu/studentlife/cs/cs\\_BARChome.asp](http://www2.davidson.edu/studentlife/cs/cs_BARChome.asp)*

## CAREER DISCOVERY INTERNSHIP PROGRAM

Founded in 1978, the CDIP allows Bates students to gain some short-term practical experience within a variety of industries. Students can shadow Bates alumni at their place of employment for up to a week during one of the semester break periods.

“This CDIP was very helpful in opening doors that I didn’t even see or think to open in terms of my possible career choices.” **CDIP Intern**

## LADD SUMMER INTERNSHIPS

The Ladd Internship Program was started in 1978 and funded in part by George E. Ladd, Jr., a benefactor of Bates College. Mr. Ladd was interested in exposing liberal arts students to the working world and helped fund these internships for that purpose.

Sophomores and Juniors are eligible to apply for these endowed internships, and students can earn up to \$2500 during their 8-10 week internship. Most Ladd internships are sponsored by Bates alumni.

“This experience has been extremely rewarding in all aspects, especially as a liberal arts student going into the highly competitive business world. I believe that the internship experience may be one of, if not the most integral element of the college experience.” **Ladd Intern**

## STUDENTS AND ALUMNI RECEIVE GRADUATE FELLOWSHIPS.

**Kelton McMahon 2005** was awarded the National Science Foundation's Graduate Research Fellowship to study ecological geochemistry at the Woods Hole Oceanographic Institution as he works toward his Ph.D. in the MIT-WHOI Joint Program in Biological Oceanography.

"Having a committee like the Bates Graduate Fellowship Committee at your disposal makes a tremendous difference" in the quest for support, McMahon says. "These fellowships are extremely competitive and nearly everyone applying has excellent grades, recommendations and so forth." **Kelton McMahon 2005**

**Joel Anderson 2005** was awarded a Fulbright Fellowship to enroll in the University of Oslo's "Norse Viking and Medieval Culture" Master's program in Norway. The Fulbright U.S. Student Program offers opportunities to conduct career-launching study and research abroad.

**Jason Rafferty 2005** received the Jack Kent Cooke to study at Harvard Medical School. Jack Kent Cooke Graduate Program awards approximately 35 scholarships to support up to \$50,000, each to college seniors or recent graduates for up to six years.

**Amanda Harrow 2006** and **Andrew Stowe 2006** were awarded Thomas J. Watson Fellowships.

- **Harrow** will examine the role of governments, indigenous practices, religious communities, and non-governmental organizations in protecting children from familial violence in New Zealand, Peru, Sweden, and Uganda to gain insight into the variety of strategies that can be used to keep children safe.
- **Stowe** will follow the Arctic Tern on its migratory path, a circular route that passes through the North and South Poles and four continents in between to learn more about the species and the effect of environmental policies.

**Christopher Laconi 2005**, who is attending Harvard's Kennedy School of Government to pursue a master's in public policy, was awarded a merit-based Dean's Fellowship at the Kennedy School — full tuition for two years and a \$10,000 stipend for each year.

## FELLOWSHIPS CONTINUED

### **The Bates Graduate Fellowship and Watson Committee**

worked with students and alumni as they prepared for several highly competitive graduate fellowships. Many of the prestigious fellowships are by invitation only.

Bates College was invited to recommend and send forth their most qualified applicants. This year, **the Churchill Foundation** has added Bates College to their list of participating schools.

For more information about available fellowships, students and alumni can review options at: [\*http://www.bates.edu/career/fellowship/index.html\*](http://www.bates.edu/career/fellowship/index.html)

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“The Office of Career Services was probably the single most important resource I used during my job search. I don’t think I would be where I am now, at an incredible company that I love, without their expert knowledge and guidance.

During my lengthy and uniquely challenging job search, it quickly became clear that the staff is every bit as invested in the job search as I was. I’ve found that everyone at the OCS is not only incredibly knowledgeable, helpful, and experienced, but they are deeply in tune to the emotional ups and downs of the career search. In my personal experience, we spent far more time discussing the anxieties of networking than resume formats or interview questions.

My best career search advice would be this: Start early. Go into the OCS as soon as you can and begin learning the process. Look for interesting jobs and internships, and do your best to forge the important relationships and connections that will shape your career. Reach out to Bates alumni, they always seem surprisingly eager to help, and they love to hear from current Bates students. If you feel discouraged or stressed during the process, speak up. The OCS staff are experts on career search anxiety. Try to enjoy the process, and invest as much time and energy into it as you can afford.” **Todd Myers 2006**

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## APPENDIX

### CLASS OF 2006 EMPLOYERS AS REPORTED MAY 2006

85 Broads	Fannie Mae
Akin Gump	Fidelity Investments
AmeriCorps	Frontier Science
Ameriprise Financial	Harvard Institute of Global Health
Analysis Group	Health Dialog
athenahealth	Hebron Academy
Atomic Music	IBM
Aveda	Institute for Women's Policy Research
Barclays Global Investments	Interace of Japan
Bates College	Jenner and Block
Berwick Academy	JP Morgan
Beth Israel Deaconess Medical Center	John G. Early Contractor/Builder
Biddeford Pool Yacht Club	Kaiser Associates
Black Sheep Deli and Bakery	LEC Company
BlackRock	Lee Munder Capital Group
Boston Museum of Science	Lehman Brothers
Boy Scouts of America	Liberty Mutual
Braintree, MA Parks Department	Lots of Gardens
Brigham and Women's Hospital	Maine Medical Center Research Institute
Brooklyn Center for Urban Environments	Maine Women's Lobby
Café Lafayette Dinner Train	Martin Lawrence Gallery
Cambridge Associates	Massachusetts General Hospital
Cambridge Hospital	McLean Hospital
Camp Arcadia	Memorial Sloan-Kettering
Camp Treetops	Merrowvista Education Center
Carney Sandoe & Associates	Ministry of Foreign Affairs – Paraguay
Catherine Ololandrine	Morgan Stanley
Chafee for Senate '06	Munich International School
Charles River Associates International	Nade
Chilkart Guides, Ltd.	National Institute on Drug Abuse
City of Portland, ME	NEMO Music Festival
City of San Luis Obispo, CA	NERA Economic Consulting
Crate and Barrel	New Museum
Cushman Amberg Communications	New York City Teaching Fellows
Dana Hall School	Nissan North America
Dana-Farber Cancer Institute	NSP
Dartmouth College	ORA Clinical Research
Denise Di Tonno	Outward Bound
Dominick and Dominick	Overland
Eastern College Athletic Conference	Park School Pool
Eaton Vance Management	Paul and Betsy Myrick
EF Education	Pepsi Bottling Group
Eze Castle Software	Public Interest Research Group

## CLASS OF 2006 EMPLOYERS

Senator Susan Collins  
Shawn Dahlen and Company  
St. Paul's Travelers Insurance  
State Street Financial  
State Street Global Advisors  
Student Relief Organization  
Sugarloaf USA  
Summerkids  
Sylvan Learning Center  
Teach For America  
The Brattle Group  
The Int'l Film and Television Workshops  
The Ivymount School  
The Marlin Company  
Thornton Academy  
Art Institute of Boston

Trade Publishing Company  
Transplantation Biological Research Center  
Trout Unlimited  
U.S. Department of Justice  
U.S. Department of State  
U.S. Geological Survey  
United States Peace Corp  
UPS  
UT-Memphis  
Wachovia  
Weil, Gotshal and Manges  
Weill Cornell Medical School  
Wellesley Information Services  
White Plains Hospital  
Wolfe's Neck Farm  
World Teach

## CLASS OF 2006 GRADUATE AND PROFESSIONAL SCHOOLS

Boston University  
Brandeis University  
Catholic University  
City University of New York  
Cornell University  
Fordham  
Georgetown  
George Washington University  
Harvard University  
Johns Hopkins  
Lesley University  
New England Culinary School  
New England School of Acupuncture  
New York University  
Northeastern University  
Princeton University

Simmons College  
State University of New York  
Stetson Law School  
Toronto University  
University of California at Berkley  
University of Chicago  
University of Connecticut  
University of Durham  
University of Illinois at Urbana-Champaign  
University of Maine Law School  
University of Massachusetts at Amherst  
University of Maryland  
University of New England  
University of Turku  
University of Wisconsin  
Vermont Law School  
Yale University

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“I visited the OCS for the first time in September of my senior year because I wasn't sure what I wanted to do after graduation. It is very easy to be intimidated by the job-searching process, but the OCS helped ease my nerves with resume and cover letter assistance, mock interviews, and putting me in touch with many alumni who were eager to help. My only regret is that I visited the office for the first time so late in my Bates career.” **Chris Palsho 2006**

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## CAREER DISCOVERY INTERNSHIP PROGRAM SPONSORS - 2006

Analysis Group  
Bank of America  
Center for Medicare Management  
Clyde Brown School

Credit Suisse  
Family Medical Practice  
Farnsworth Law Office

## LADD SUMMER INTERNSHIP

AH HAA School for the Arts  
Environmental Protection Agency  
Hannaford Brothers  
Institute for Higher Education Policy  
Lee Munder Capital Group  
Memorial Sloan Kettering Cancer Ctr

Octagon  
Open The Door  
Promethean Asset Management  
RBC Capital Markets, MA  
RBC Capital Markets, CA  
Westfield Capital Management

## OPPORTUNITIES 2005-2006

10x Media  
85 Broads  
A.G. Edwards & Sons  
ABC News  
Abercrombie & Fitch  
ABT Associates  
Acadia Bike and Coastal Kayaking Tours  
Acadia National Park  
ACCION International  
Adirondack Review  
Admission Possible  
AET Solutions  
Alford Lake Camp  
American Bar Association  
American International Group  
America's Growth Capital  
AmeriCorps  
Ameriprise Financial  
Amica Mutual Insurance  
Amity Corporation  
Analysis Group  
Andover Companies  
Anglo Irish Bank  
Apartment Rental Experts  
Apogee Adventures

Appalachian Mountain Club  
AR International  
Argosy Publishing  
Arnold Worldwide  
ArQule  
Asian Art Museum  
ASK Now  
athenahealth  
Atlantic Council of the United States  
Auerbach Associates  
Aveda Global Communications  
Aveeva  
Babel Language Center  
Babson Business Edge  
BancWare  
Barclays Capital  
Bates College  
Beacon Group  
Bearing Point  
Bel-Red Heating & AC  
Beneficial  
Berwick Academy  
Beth Israel Deaconess Medical Center  
Blackbaud  
Bloomberg

## OPPORTUNITIES 2005-2006 CONTINUED

Blue Dog Brand Works	Charles G. Koch Charitable Found.ation
Blue Ledge Farm	Chatham Partners
BNP Media	Chevron Texaco
Bonneville Radio - Washington Post Radio	Children's National Medical Center
Booz Allen Hamilton	China Teaching Network
Boston Biomedical Consultants	Choice Program Shiver Center
Boston Cannons	Choices Program at Brown University
Boston Globe	CIEE
Boston Medical Center	Cisco Systems
Boston Open MRI	Clean Air-Cool Planet
BU Alzheimer's Disease Center	Clinton Housing Development Co.
Boston University School of Law	Clover Patch Camp
Boston University School of Medicine	Coalition for an Independent America
Boston University Tanglewood Institute	Cole Haan
Boys' Club of New York	Colgate University
Brann & Isaacson	College of the Atlantic
Brattle Group	College Visions
Brookeside Group	CollegeJobBoard.com
Brookwood School	Collegiate Entrepreneurs
Brown University	Columbia Publishing Course
Bryant University	Commerce One Financial
Cambridge Associates	Commonwealth of Massachusetts
Cambridge Computer	Commonwealth Sciences
Camden National Bank	Communities for Children and Youth
Camp Courageous	Community Newspaper Company
Camp Eureka	Compete
Camp Mah-Kee-Nac	Composite Laminate Specialties
Camp Takajo & Tripp Lake	Conservancy of Southwest Florida
Camp Triumph	Consumers for Affordable Health Care
Camp Waziyatah	Context Analytics
Campaign to Save the Environment	Cornerstone Marketing
Capital Empire Management	Cornerstone Research
CapitalOne	Coro New York Leadership Center
Cardigan Mountain School	Corporate Executive Board
Carleton College	Corwin House
Carney Sandoe & Associates	Cosi
Carus Publishing	Council of State Governments
Casco Development	Cowan Financial Group
Center for Medical Knowledge	CRA International
Central Maine Heart and Vascular Institute	CRA RogersCasey
Central Maine Power Company	Credit Suisse
Centre International de Formation Euro.	CSN Stores

## OPPORTUNITIES 2005-2006 CONTINUED

Cubist Pharmaceuticals  
Cumberland Soil & Water Conservation  
Daiichi Sankyo  
Damariscotta River Association  
Dana-Farber Cancer Institute  
Dancing Deer Baking Company  
Dare Mighty Things  
Dartmouth College  
David E. Hunt, Esq.  
DCA  
Decidia  
Delaware Valley Friends School  
Deltathree  
Denise Schmidt Quilts  
Denver Publishing Institute  
Dirigo Alliance - ME Citizen Leadership  
Dirigo Place / NFI North  
Dish Network Affiliates  
Down East Magazine  
Dresdner Kleinwort Wasserstein  
DTA Center for Learning and Growing  
Eaton Vance Management  
Economists Incorporated  
Education Group  
Educational Resources Group  
Edward Jones  
Edwards and Kelcey  
EF Education  
eFulgent  
eiqnetworks  
Elmira College  
EMC Corporation  
Emergency Film Group  
Energy East Management Corporation  
English Canada  
Enterasys Networks  
Enterprise Rent a Car  
EPA - Environmental Protection Agency  
Episcopal Academy  
Eureka Enrichment & Learning Center  
Evergreen Investments  
Executive Advertising  
Experience.com

Experiment in International Living  
Eze Castle Software  
Family Planning Association of Maine  
Fannie Mae  
Federal Reserve Bank of Boston  
Federal Reserve Bank of New York  
FH International  
Fidelity Investments  
Fifth Avenue Committee  
Fine Arts Work Center  
First Investors Corporation  
Fishing Vessel Tenacious  
Foothill Horizons Outdoor School  
Footprints Recruiting  
Forester Capital  
Forrester Research  
ForstmannLeff  
Foundation Academy Charter School  
Fox Interactive Media  
Framingham Heart Study  
Franklin Memorial Hospital  
Friends of the Cobbossee Watershed  
Friendship Ventures  
FTN Midwest Securities  
Fulbright Academy of Science & Technology  
Fund for Public Interest Research  
GCI Group  
GE Consumer & Industrial  
GE Corporate Treasury  
GE Free Maine  
Genocide Intervention Network  
Georges River Land Trust  
Glen Helen Ecology Institute  
Global Education Corporation  
Glover Park Group  
Goldman, Sachs & Co.  
Good & Cormier  
Goodwill of Greater Washington  
Gordon Brothers Group  
Green Corps  
Greenpeace  
Greenwich Associates  
Greenwich Country Day School



## OPPORTUNITIES 2005-2006 CONTINUED

Grinnell College	Jackson Laboratory
Grove Street Advisors	JET Program
GSS America	JetBlue
Guidester	JobsInME.com
Hannaford Brothers	John Hancock-Boston Partners
Hannibal Regional Hospital	John Wiley & Sons
Hardy Girls Healthy Women	Johns Hopkins - Ctr for Talented Youth
Harper Collins Publishers	Johns Hopkins University
Hartmann Luggage	Joslin Diabetes Center
Harvard Graduate School of Education	Jostens Printing & Publishing
Harvard Medical School	JP Morgan
Harvard School of Public Health	JSB Partners
Harvard University	Justice Resource Institute
Harvey & Frank	Kaiser Associates
HD Dimension Corp	Kaplan Test Preparation
Hearst-Argyle Television	Kellogg Group
Hebron Academy	Ken Mont & Ken Wood Camps
Henry Holt and Company	Kents Hill School
HMSHost	Kieve Wavus Education
Hole in the Wall Gang Camp	Kieve's Leadership Decisions Institute
Horizon House	KNF&T Staffing Resources
Horst Frisch	Knowledge Source
HSBC	Konica Minolta Business Solutions
Hubbard One	Kraft Foods
Hyde School	Krim Consulting
IAG	L.L. Bean
IAPPZ	Labsphere
IBM Business Consulting Services	Lake Partners
i-Deal LLC	LanguageCorps
Ikon Office Solutions	Laramie River Ranch
Indian Mountain School	Law & Economics Consulting Group
Industrial Economics, Incorporated	Lehman Brothers
Inner-City Teaching Corps	Leylana Jewelers
Institute for Community Inclusion	Liberty Mutual Group
Insurance Archaeology Group	Libra Future Fund
IntelliCare	Lime Group
Interlock Media	Longbridge Pacific
Investors Bank & Trust	Louise Rosen
Investors' Circle	Lowell Whiteman School
Island Institute	Lucent Technologies
ITC-International	Lynx
ITNAmerica	Maax
Ivymount Autism Program	Magic Hat Brewing Company

## OPPORTUNITIES 2005-2006 CONTINUED

Maine Center for Public Health	Moody's Investors Service
Maine Civil Liberties Union	Morgan Stanley
Maine Community Foundation	MSEA/SEIU Local 1989
Maine Conservation Corps	Nassau Broadcasting
Maine Conservation Corps	National Center of PTSD
Maine Migrant Health Program	National Consumer Law Center
Maine Office of Child & Family Services	National Journal
Maine People's Alliance	National Mental Health Association
Maine Public Broadcasting Network	National Theatre Workshop of Handicapped
Maine State Aquarium	National Vendor Management Services
Maine Youth Action Network	National Yiddish Book Center
Maine-Ghana Youth Network	Native American Women's Health Ed. Res. Ctr
Management Sciences for Health	Nature Conservancy
Manas Infotech	NBCSports.com
Manpower	NERA Economic Consulting
Marine Biological Laboratory	New England Center for Children
Marine Environmental Research Institute	New England Public Policy Center
Marine Parts Express	New Village School
Mass Connections	New York Academy of Medicine
MA Breast Cancer Coalition/Silent Spring Inst	New York City Film Production Company
Massachusetts General Hospital	New York University School of Medicine
Massachusetts State House	Next Jump
Mathematica Policy Research	Nissan North America
May Institute	North Reading Youth Services Support Assoc.
MBI	NorthBay Adventure Camp
McKinsey & Company	NorthBridge Group
McLaughlin Foundation	Northwestern Mutual Financial Network
McLaughlin Garden	NWU - Center for Talent Development
McLean Hospital	Nova Group
McMaster-Carr Supply Company	NOVARTIS
Media Planning Group	NY Parks, Recreation /Historic Preservation
MEDITECH	Objectsoft Group
Memorial Sloan Kettering Cancer Center	Office of Senator Susan Fargo
Mercer Management Consulting	ORA Clinical Research and Development*
MetLife Group	Orvis
Microsoft	Outward Bound Discovery
Milcord	Overland
Million Minds	Palladium Group
Minnesota Conservation Corps	Partners HealthCare/Brigham & Women's Hosp
Mintz Levin Cohn Ferris Glovsky & Popeo	Patria Company
Monitor Group	Patuxent Research Refuge
Monument Valley Partners	Peace Corps

## OPPORTUNITIES 2005-2006 CONTINUED

Peerless Insurance/Liberty Mutual	S. W. Cole Engineering
Pegasystems	Salem Radio Group Boston
Pemberton & Associates	Sanford, Wittels & Heisler
People Recruit	Sapphire Technologies
Pereira Marketing Group	Scheer Advertising Group
Performer Publications	Scholastic
PETsMART	SCORE! Educational Centers
Philadelphia Insurance Companies	Second Nature Entrada Wilderness Therapy
Phillips Academy	Seedco
Phoenix Marketing International	SEO Career Program
Phoenix Media Communications Group	Seyfarth Shaw
Pierce Atwood	Sheepscot River Watershed Council
Pine Tree Composition	Shooting Sportsman Magazine
Pineland Farms	Sidley Austin Brown & Wood
Pinetum Partners	Simon Graduate School of Business
Pittsburgh Tissue Engineering Initiative	Skidmore College
Plum TV	Smith & Duggan
Preble Street Teen Center	SNL Financial
Pre-Paid Legal Services & Identity Theft	So Clear Beverages
Preti Flaherty Beliveau Pachios & Haley	Social Security Administration
Primary Source	Software Catalysts
Princeton Review	Solomon Page Group
Project Vote Smart	SomerStat
PTG Capital	Sonoma County Economic Development Board
Putney Student Travel	Sophist Productions
Pyramid Research	Southern Teachers Agency
Quadriga Art	Sovereign Bank
Quinn Emanuel Urquart Oliver & Hodges	Spherion
Raging Knowledge Educational Services	Sports & Arts in Schools Foundation
Random House	SQA Labs
Rankings Service	St Paul Travelers Company
Raven Technology	St. Paul's School
Readak Educational Services	St. Vincent Pallotti Center
Reliv International	Stamack Construction
Representative Denise Provost	Stanford Summer Institute
RESOLVE	StartingBloc
Resource Plus	State of Connecticut Agency Fire Departments
RINET Company	State PIRGs & Environment Groups
RiverVision Press	State Street
Rockefeller University	Steppingstone Foundation
Rockland Congregational Church	Stillman & Friedman
Routolo Associates	Stoneham Theatre
RPH Staffing	Stonehill College

## OPPORTUNITIES 2005-2006 CONTINUED

Student Conservation Association	United States Department of Justice
Students Partnerships Worldwide	Unity Barn Raisers
StudySmart	University at Stony Brook
Summer Academy at Cape Town	UnumProvident
Summerbridge Manchester	UPS Corporate Public Affairs
Summit Partners	Upward Bound
Sun Life Financial	Urban Ecology Inst - Comm. Forest Partnership
Supship	US Army
Surefoot	US Customs Service
Swango Farms	US Department of Justice
T Rowe Price	US Dept. of State's Bureau of OES
Taft School	US Fish and Wildlife Service
Target	US Marine Corps
Taunton Public Schools	US Navy Marine Mammal Program
TD Banknorth	USGS Patuxent Wildlife Research Center
Teach Abroad	Utility Shared Services
Teach For America	Vanguard Group
Technology Business Research	Vensoft
TellitVision	Vermont Youth Conservation Corps
Tentmakers	Visible Edge
Teton Science Schools	VSA arts of Maine
The Teaching Institute	VTEC
THE U	W Magazine
Thompson Island Outward Bound	W.B. Mason Company
Till	Waddell & Reed
Town Administrator: Boxborough, MA	Walker Home & School
Training & Development Corporation	Warner/Elektra/Atlantic
Travelers Worldwide	Washington Internship Program
Travelzoo	Weil, Gotshal & Manges
Trees for Tomorrow	Weill Medical College of Cornell University
Trinity Catholic High School	Wellesley Information Services
Triton Info Tech	Wellington Management Company
Triumvirate Environmental	Wesleyan University
Tuck Business Bridge Program	Western Mountains Foundation
Tuck School - Business Bridge Program	Westfield Capital Management
Tufts University	Westmoreland Volunteer Corps
Turner Broadcasting System	Westwood Public Schools
Unilever Arabia	WGME 13
Union of Concerned Scientists	White Mountains Insurance Group
Uniprise	Wilkins Investment Counsel
United Planet	Winchendon School
United States Border Patrol	Windward Center
	Winter, Wyman and Company

## OPPORTUNITIES 2005-2006 CONTINUED

Wiseway Exchange Services  
WLBZ Bangor  
Wolfe's Neck Farm Foundation  
Worth Mountain Capital Partners

WYZANT  
YAI/Nat. Inst. for People with Disabilities  
Zurich Financial Services



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